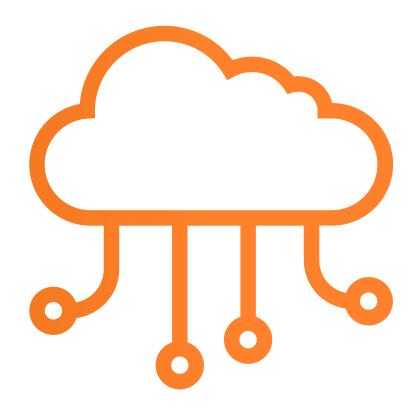


### **CUSTOMER EXPERIENCE MARKET** HIGHLIGHTS

Setting you up for success in CCaaS



# CLOUD MIGRATION IS ACCELERATING



### THE OPPORTUNITY:

Help clients transition from legacy systems by promoting cloudbased CX solutions, and leaning a service provider like Evolve IP to help you win those deals. Offer scalable, flexible options that cater to both small businesses and large enterprises.

#### **MARKET INSIGHTS:**



60% of businesses plan to move their contact centre operations to the cloud within the next 1–2 years.



Growth is evident across both small and large contact centres.



## AIIS RESHAPING CX STRATEGY

### **MARKET INSIGHTS:**



Small contact centres (1–5 agents) grew by 4%, driven by demand for "contact centre lite" solutions.



Larger centres (251–1,000 agents) experienced a 3% increase, while midsized centres are seeing a decline.



### THE OPPORTUNITY

Provide AI-driven solutions that enhance efficiency and scalability, catering to businesses of all sizes. Allowing you to increase ARPU. Evolve IP provides a wide range of rigorously tested Value Add technologies; Call Recording, Webex, Reporting and more.



# SECURITY & COMPLIANCE ARE TOP PRIORITIES

### **MARKET INSIGHTS:**



28% of businesses cite customer data security as their biggest concern.



34% of U.S. companies list security & compliance as their top strategic goal for the next three years.



### THE OPPORTUNITY

Stand out by offering secure, compliant cloud solutions. Working with a service provider and vendors that have compliant solutions give you the edge. Evolve IP provide effective technology that support PCI 4.0.



## ADD ON ADOPTION IS INCREASING

### **MARKET INSIGHTS:**



39% of businesses now use consumption-based pricing for CX solutions.



Al assistants and analytics add-ons have surpassed 30% market penetration.



### THE OPPORTUNITY

Drive revenue by upselling Al-powered and analytics-driven addons that enhance customer experience and business performance. Evolve IP's Anywhere Product Suite offers you and your customers a complete view of what a business can add to its UC system.





Discover how we can help you stay ahead in the evolving CCaaS landscape.

## CONTACT US TO FIND OUT MORE...

Using industry analytics and reporting from



